

EUAFRICA

BUSINESS FORUM FACILITY

EUROPEAN DEVELOPMENT FINANCE FOR DISTRIBUTED RENEWABLE ENERGY PROJECT PIPELINES



European development finance for distributed renewable energy project pipelines

Jakob Haushofer
European Union Delegation to Uganda

7 April 2025

The Power of Distributed Renewable Energy



Team Europe Role



Achievements and Future Plans



- **Leading Global Commitments:**

- COP28: Tripling renewable capacity and doubling energy efficiency by 2030
- Africa-EU Green Energy Initiative: Deploying 50 GW of renewable capacity and providing **energy access to 100 million people by 2030**

- **Driving progress in Uganda:**

- Electrifying Uganda: Reached 1.5 million individuals since 2014, with a target of 3 million **more** by 2027
- Scaling Minigrids: Successfully piloted 28 minigrids, with Request for proposals ongoing for another 153

- **Our Commitment Continues:**

- Ready to achieve even more!



Thank you

Join us at the Team Europe
Pavilion!



ALEXANDER HUPPERTZ
Head of Steering and Mobilisation



GET.invest

Introduction

GET.invest is co-funded by





Stories from our Portfolio

HydroBox, Kenya

Producing hydropower in shipping containers

Investment volume: 14m EUR

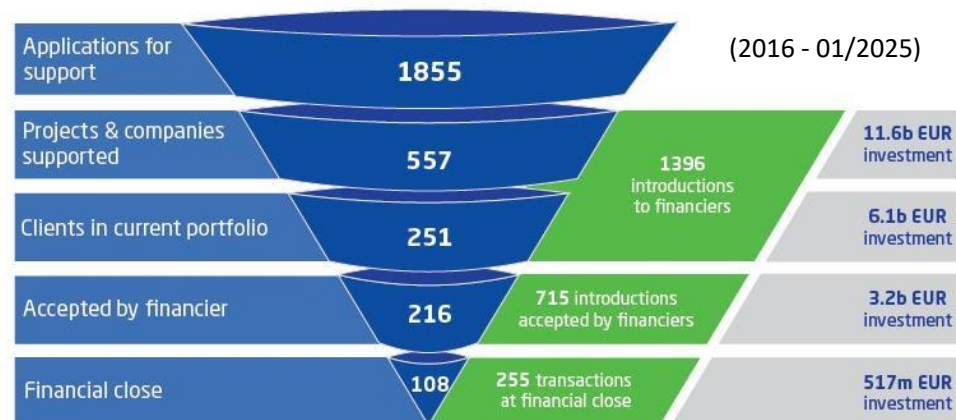
GET.invest in a Nutshell



- European programme **mobilising investments** in clean energy as part of **Team Europe (One Stop Shop)** and **Global Gateway**
- **Solution *at scale*** for **access to finance** for energy private sector (technology agnostic, all clean energy)
 - **Main support:** on-demand, ‘honest broker’ advisory linking private sector projects and companies with financing solutions
 - **Complementary:** information & data, mobilisation with associations, supporting local currency financing
- **Global programme:** covers **sub-Saharan Africa, Caribbean & Pacific**, part of **GET.pro platform**, implemented by **GIZ GmbH**

Our Track Record

- 9 years of continuity, growth and fine-tuning
- Leading facility, large market share, high demand
- Focus on catalytic capital and added value:



- **Strong partnership network** incl. other development partners, private sector associations and financiers



Stories from our Portfolio

Gigawatt Global, Burundi

Burundi's first non-diesel IPP

Investment volume: 12.7m EUR

Our Core Service - Finance Access Advisory

- “Honest Broker” advisory to prepare projects and companies for financing, and connect them with suitable financiers
- Database of known financing solutions (260+)
- Scope: all energy except 100% fossil, nuclear
- All ticket sizes, if viable, and if financeable
- Simple application process via [website](#)
- Financiers can refer pipeline
- **Our role:** strategy, business case enhancement, financial structuring and modelling, link with financiers, transaction advisory, if need be: restructuring



Stories from our Portfolio

Amped Innovation, SSA

Reliable solar generators and appliances

Investment volume: 10m EUR

New: EDGE Finance

- **Major gap:** local currency financing, big potential to mobilise domestic financiers
- **Challenge:** clean energy relatively new to domestic banks and their staff, need to understand business models, develop financing products
- **GET.invest EDGE** (Enabling Domestic Green Energy) **Finance launched:** Coaching of financial institutions, linking with GET.invest pipeline, with credit lines of development banks
- **Implementation ongoing**, initial scope several banks per country, 4-6 focus countries



Building on successful pilots

Achievements in Mozambique and Rwanda include: 112 workshop participants (48 female) with high satisfaction rates
31 coaching sessions held
Broad range of topics covered (technical and financial risk appraisal, product development, CRM, etc.)

#StopGuessing – Prospect

- **The future is data!** – but, who runs, who owns the infrastructure?
- **Why?** Enabling investment, regulation, justifying public budgets, improving company performance
- **What is Prospect?**
 - Open source, **Digital Public Infrastructure**
 - **Real-time data** from all energy systems, anything online
 - **Visualisation of data, verification, aggregation** and key indicators on customized dashboards
- **Key initial users:** World Bank, BGFA, EU Delegations
- Partnership with A2EI, incubated through GET.invest, now scaling through new partnerships
- Open for collaboration and more users! Be in touch



Outlook

- **Private sector:** please approach GET.invest anytime for support
- **Financiers:** please approach GET.invest for pipeline

Stories from our Portfolio

PremierSolar, Kenya

Solar PV solutions for commerce and industries

Investment volume: 4.1m EUR



Thank You for Your Attention!



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Ministry of Foreign Affairs of the
Netherlands



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ARE Energy Access Investment Forum
Kampala, Uganda

The EABF Facility – a strategic support tool

What the EU-Africa Business Forum Facility cannot do?

- The EABF Facility is not a Team Europe Initiative, and it is not an instrument for DRE de-risking or a Facility for project portfolio development. **BUT** this programme can facilitate and assist you indirectly:

➤ How?

- Distributed Renewable Energy (DRE) is now considered by donors as an economically viable solution. The needs are enormous, especially regarding mini-grids. These are working very well, for instance, specially in Africa (160.000).
- However, the EC does not have a specific programme targeting this. We need appropriate financing instruments for these types of projects, but there aren't many instruments within the EC.
- There is a need to study this, to bring together stakeholders, particularly the private sector, with the EC and other partners, to propose further programmes and reflect on de-risking instruments. This programme facilitates cooperation and promotes high-level PPD on key topics, such as de-risking and project portfolio development.

The EABF Facility – a strategic support tool

Which are our entry points?

1. EABF at the continental level

- The EU-Africa Business Forum. A high-level event bringing together the European and African private sector at the highest level. Organizing working groups (energy) to draft recommendations from the private sector that will be presented to the EC at the EU-AU Summit
- Working groups. Opportunity to come together to work and make concrete recommendations on this, especially on proposals that attract the private sector, as we want private sector investment and capital to flow.

2. EUBF at the bilateral level: EU Business Forums organised by the EU Delegations in Africa (EUD Kenya, Ghana, Zimbabwe, Cabo Verde)

3. Specific Events: where the private sector and investors gather to collaborate and work together. This Roundtable is part of this idea of PPD that we can offer (platform for stakeholders to engage in discussions, address key industry challenges share lessons learned). **But we can also organize B2B** where businesses meet and engage with other businesses to build partnerships, exchange knowledge, and explore opportunities for collaboration.

The EABF Facility – a strategic support tool

With whom the Facility implements its strategy?

Facilitate investment in collaboration with:

- ✓ European Development Finance Institutions (e.g. Proparco, FMO)
- ✓ Trade Promotion Agencies (e.g. Trade Promotion Europe, GTAI, ICEX, Business Finland)
- ✓ Business Associations: (e.g. CEA-PME, Business Europe)
- ✓ Other private sector actors (e.g. MEDEF)
- ✓ EU Delegation in Africa

Team Europe –DRE

Impact Stories from Africa



Showcased by



**Alliance for Rural
Electrification**

Supported by



Impact to date



Total investments

EUR 155,000,000

Ticket sizes per project:

EUR 5 mio – 63 mio



Electricity access:

2 million+ people electrified



Impact to date



Social impact

- **11,000 businesses**, incl. SMEs & industries
- **> 2,800 social infrastructure**, incl. schools, health centres, churches
- **> 3,500 direct jobs created**



Climate action

60,000 tonnes CO_{2e} avoided per year



Impact geographies



**80% of people
without access to electricity
live in Sub-Saharan Africa**

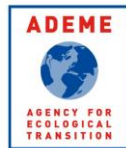
10 countries covered by stories so far.

The Impact Stories mirror the achievements of DRE companies in the continent.

Focus countries:

Mali, Guinea-Bissau, Burkina Faso, Sierra Leone, Benin, Cameroon, Uganda, Democratic Republic of Congo, Madagascar and Lesotho.

Team Europe stakeholders in focus



Ministry of Foreign Affairs of the Netherlands



European Investment Bank



Team Europe private sector contributions



ACCESS TO STORIES
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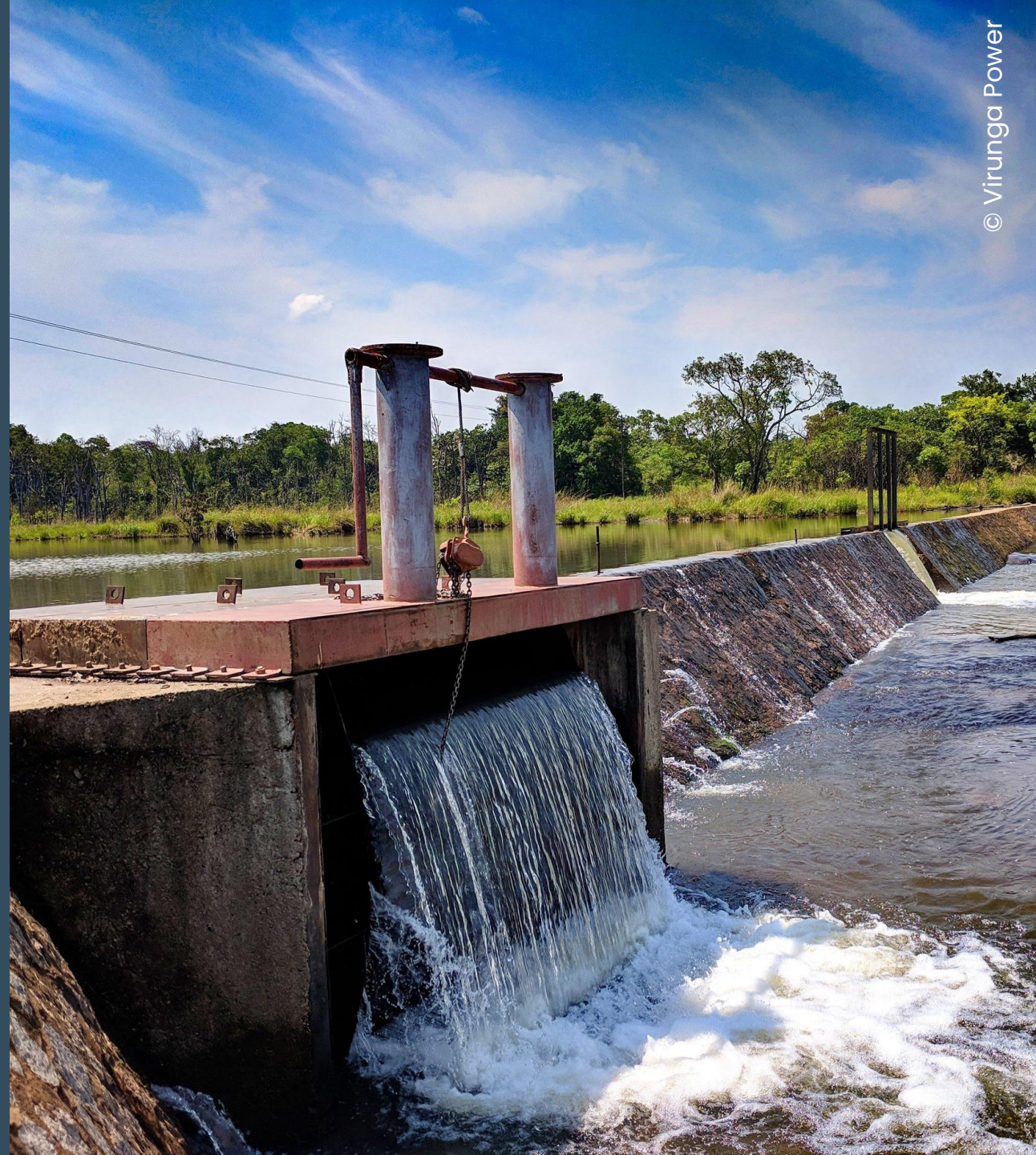


**Alliance for Rural
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SESSION I: DFI ROUNDTABLE ON DRE – EXPERIENCES AND VISIONS

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SESSION II: Industry-DFI roundtable on distributed renewable energy