Introducing this year’s Off-Grid Power Conference 2020

Present your projects and technology solutions to public and private sector players! Supported by the German Federal Ministry of Economic Development and Cooperation (BMZ), this year’s Off-Grid Power Conference is an outstanding opportunity for companies and project developers to attract and to raise interests from high-ranking delegations, policy makers, investors and international press members by taking part in the Off-Grid Power Conference on 17th – 18th June 2020. The Off-Grid Power Conference is the focal point to learn about the latest trends on future markets, technological solutions and smart applications.

BSW-Solar is the exclusive partner of Intersolar Europe and is traditionally the off-grid spotlight of the Intersolar trade fair. Together with our partners Alliance for Rural Electrification (ARE) and Intersolar Europe, we offer a unique marketing opportunity for companies active in the field of off-grid solutions. Present your projects and technologies at the Off-Grid Power Conference and position your company as the off-grid specialist with these valuable options:

- **Option 1**: Make use of a presentation slot at the Off-Grid Power Conference 2020.
- **Option 2**: Exclusive sponsor of the Off-Grid Power Reception on Wednesday, 17th June 2020 at BSW booth in B2.309
- **Option 3**: Exclusive sponsor of the Off-Grid Power Get Together on Thursday, 18th June 2020 at the International Congress Center München (ICM, Room 11)

**Option I: Presentation slot at the Off-Grid Power Conference 2020**

Presentation slot at the “Off-Grid Power Conference in 17th – 18th June 2020” program:

500 EUR (+ VAT)

5% discount for ARE & BSW Members: 400 EUR (+19% VAT)

Deadline for Confirmation: 15 April 2020

The Off-Grid Power Conference is supported by the German Federal Ministry of Economic Development and Cooperation (BMZ) and will take place at the International Congress Center München (ICM, Room 11) in a 2-day program. Dedicated experts, international delegations and companies active in the field of off-grid solutions are invited to participate.
Benefits:
- Presentation time of 15 minutes (+5 min Q&A) for a case study or technological solutions (with reference to your products and services)
- 2 free tickets for the Off-Grid Power Conference on 17th – 18th June
- Placement of your company logo in the program booklet
- Placement of your company name in BSW-Solar’s official trade fair communication, e.g. BSW-Solar Newsletter as well as via ARE communications
- Publication of the title of the presentation in the official online program of the Intersolar trade fair
- Publications of your presentation at [www.solarwirtschaft.de](http://www.solarwirtschaft.de) and other websites
- Participation at the off-grid network reception on June 17th and off-grid networking lunch on 18th June at the Intersolar

Preliminary structure of the program (subject to change)

<table>
<thead>
<tr>
<th>Wednesday, 17 June 2020</th>
<th>Thursday, 18 June 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ICM, Room 11</strong></td>
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</tr>
<tr>
<td><strong>Session 1:</strong></td>
<td><strong>Session 4:</strong></td>
</tr>
<tr>
<td><em>Opening Session (13.00 – 13.30)</em></td>
<td><em>Off-Grid Hybrid, Mini- &amp; Micro Grid - Business Models &amp; Performance (09.30 – 11.00)</em></td>
</tr>
<tr>
<td><strong>Session 2:</strong></td>
<td><strong>Break</strong></td>
</tr>
<tr>
<td><em>Multi-Sectoral Cooperation and Off-Grid Systems – Local inclusive Growth &amp; Productivity (13.30 – 15.00)</em></td>
<td><em>Coffee Break (11.00 – 11.30)</em></td>
</tr>
<tr>
<td><strong>Break</strong></td>
<td><strong>Session 5:</strong></td>
</tr>
<tr>
<td><em>Coffee Break (15.00 – 15.30)</em></td>
<td><em>Off-Grid for Agriculture and Food Cooling &amp; Processing (11.30 – 13.00)</em></td>
</tr>
<tr>
<td><strong>Session 3:</strong></td>
<td><strong>Off-Grid Networking Lunch:</strong></td>
</tr>
<tr>
<td><em>Scaling Up Off-Grid Energy Investments and Financing – Emerging Country Experiences and Perspectives (15.30 – 17.00)</em></td>
<td><em>Off-Grid Lunch Reception (13.00 – 14.00)</em></td>
</tr>
<tr>
<td><strong>Off-Grid Networking Reception:</strong></td>
<td><strong>Session 6:</strong></td>
</tr>
<tr>
<td><em>Off-Grid Networking Reception (18.00 – 20.00) at BSW-Booth (B2.309)</em></td>
<td><em>Digital, Control &amp; Monitoring Solutions in the Off-Grid Context (14.00 – 15.30)</em></td>
</tr>
</tbody>
</table>
Option II: Exclusive Sponsor of the Off-Grid Power Networking Reception

Networking Reception 2.500 EUR (+19% VAT)

Deadline for Confirmation: 15 April 2020

Be the sponsor of the sole off-grid networking reception. The networking reception is the perfect opportunity to network with other off-grid players.

The reception will take place on **Wednesday, 17th June 2020 between 18.00 - 20.00** at BSW booth B2.309.

Benefits:

- Short sponsor presentation at the Off-Grid Power Conference on June 17th
- Presentation opportunity on the screen with logo, product, services and project photos at BSW booth in B2.309 during the reception
- Display of giveaways and brochures, exclusively for your organization during the networking reception at BSW booth in B2.309
- 2 free tickets for the Off-Grid Forum Munich on 17th – 18th June
**Option III: Exclusive Sponsor of the Off-Grid Power Get Together**

Off-Grid Get Together  
2.500 EUR (+19% VAT)

Deadline for Confirmation: 15 April 2020

Be the sponsor of the sole off-grid networking lunch reception. The lunch reception is the perfect opportunity to network with other off-grid players.

The networking lunch will take place on **Thursday, 18th June 2020 between 13.00 - 14.00** as part of the Off-grid Power Conference at the International Congress Center München (ICM, Room 11).

Benefits:

- Short sponsor presentation at the Off-Grid Power Conference at the beginning of the networking lunch on June 18th
- Presentation opportunity on the screen with logo, product, services and project photos during the lunch reception in ICM, Room 11
- Display of giveaways and brochures, exclusively for your organization at the networking lunch in ICM, Room 11
- 2 free tickets for the Off-Grid Forum Munich on 17th – 18th June
REGISTRATION FORM

OFF-GRID Power Conference 2020

Return to:
Ahmad Sandid
German Solar Association (BSW-Solar)
Email-Attachment to: ez-scout@bsw-solar.de
Or by Fax: +49 (0)30 29 777 88-99

HEREWITH I AM BOOKING THE FOLLOWING OPTION(S):

O Option I: Presentation slot at the “Off-Grid-Power Conference 2020”
EUR 500 (+19% VAT) / 400 (+19% VAT) for ARE & BSW Members

O Option II: Exclusive Sponsorship of the Off-Grid Networking Reception
EUR 2.500 (+19% VAT)

O Option III: Exclusive Sponsorship of the Off-Grid Get Together
EUR 2.500 (+19% VAT)

COMPANY DATA
Company / Institution: ______________________________________________________________
Street: ______________________________________________________________
Postal Code / City: ______________________________________________________________
Phone / Fax: ______________________________________________________________
Email/Internet: ______________________________________________________________
VAT ID No: ______________________________________________________________

COMPANY REPRESENTATIVE
First/Last Name: ______________________________________________________________
Position: ______________________________________________________________
Personal Email / Phone: ______________________________________________________________

Place, Date, Legally binding signature and company stamp:

_____________________________________

In cooperation with: Supported by:

[Logo] Alliance for Rural Electrification Federal Ministry for Economic Cooperation
[Logo] inter solar and Development
[Logo] EUROPi

5 / 5