

22-25 March 2020

# ARE Off-Grid Business Delegation Mozambique



Alliance for  
Rural  
Electrification  
*Shining a Light for Progress*

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## ARE Off-Grid Business Delegation Mozambique

The [Alliance for Rural Electrification](#) (ARE), supported by its partner [GET.invest](#) is delighted to invite off-grid stakeholders to join the ARE Off-Grid Business Delegation to Mozambique on 22-25 March 2020. The business delegation will give delegates the opportunity to:

- **Learn about existing and upcoming business opportunities** in the Mozambican off-grid market;
- **Connect with key public sector stakeholders**, such as Electricidade de Moçambique (EDM), the energy market regulator (ARENE), Fundo de Energia (FUNAE), the Ministry of Mineral Resources and Energy (MIREME), as well as international donors active in the country;
- **Meet with local private sector companies** at the “Renewables in Mozambique 2020” conference with the aim to catalyse local partnerships for future off-grid projects and investments to achieve SDG-7 in Mozambique.

## Off-Grid Market Potential in Mozambique

The total population of Mozambique is about 28.9 million, of which 70% live and work in rural areas. 24.2% of the total population in Mozambique is connected to the national grid, whereas only about 6% of the rural population enjoys access to the grid (World Bank, 2018).

The Government of Mozambique has committed to a target of achieving universal access to electricity by 2030 and has acknowledged the important role that clean off-grid solutions will play in achieving this goal in combination with national grid extension efforts.

To achieve SDG-7 by 2030, about 4 million households, mostly with incomes of less than \$2 a day, will need to be connected to off-grid systems, presenting a large market opportunity for the private sector in this market segment in the coming years (GGGI, 2017).

With this opportunity in mind, ARE will mobilise an Off-Grid Business Delegation, which in turn can help pave the way for public-private partnerships, partnerships between international and local stakeholders and in the long-term more off-grid investments in Mozambique to achieve SDG-7.

## Confirmed Delegates



## Agenda

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<b>22 March 2020</b> 17:00 – 21:00	<ul style="list-style-type: none"><li>• Informal welcome dinner</li><li>• Presentation on the Mozambican off-grid market</li></ul>
<b>23-25 March 2020</b> 08:00 – 18:00	<ul style="list-style-type: none"><li>• Free attendance at Conference “Renewables in Mozambique – 2020” on 23-25 March 2020</li><li>• Free attendance at “ARE Off-Grid Networking Reception” on 24 March 2020</li><li>• Opportunity to exhibit at the “ARE Off-Grid Corner”</li><li>• Scheduled meetings with key Mozambican off-grid stakeholders, including AMER, EDM, FUNAE and MIREME</li><li>• Scheduled meetings with international development partners (e.g. Enabel, SNV, DFID)</li><li>• Personal business meetings as part of the GET.invest B2B Matchmaking sessions at the Conference</li></ul>

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## Organised by Alliance for Rural Electrification

Established in 2006, ARE is the only global business association that represents the whole decentralised renewable energy sector for integrating rural electrification in developing and emerging countries. With more than 150 Members, ARE aims to promote a sustainable decentralised renewable energy industry for the 21st century, activating markets for affordable energy services, and creating local jobs and inclusive economies. ARE enables improved energy access through business development support for its Membership along the whole value chain for off-grid technologies. Find out more at: [www.ruralelec.org](http://www.ruralelec.org)



## Supported by GET.invest

GET.invest is a European programme that mobilises private sector investments in decentralised renewable energy projects. Supported by the European Union, Germany, Sweden, the Netherlands, and Austria, it builds a bridge between business and project developers, financiers and regulators. Find out more at [www.get-invest.eu](http://www.get-invest.eu)



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