Press Release
Munich, 17 May 2019

Intersolar continues to attract off-grid crowd at Off-Grid Power Forum in Munich

Munich, 17 May 2019 – As the exclusive off-grid Partner at Intersolar, the Alliance for Rural Electrification (ARE) partnered with the German Solar Association (BSW), with the support of the German Federal Ministry of Economic Development and Cooperation (BMZ), to organise the Off-Grid Power Forum: Conference & Exhibition.

The Conference was an opportunity for companies and project developers to attract and to raise interest from high-ranking delegations, project partners, policy makers, investors and international press members. The Forum was once again the focal point to learn about the latest trends on future markets, technological solutions and smart applications in a growing cross-sectoral environment, which attracted over 130 off-grid exhibitors.

In this year’s Off-Grid Power Exhibition featured ARE Members and their products - EMPO-NI (solar powered water pump), GFM Fotovoltaica (solar mini-grids) and SD Wind (small wind powered mini-grids) -, as well as ARE’s Partners GET.invest and ElectriFI. ARE also shared its booth with the “Low Carbon Off-Grid Communities (LOGiC)” project, where ARE is the communications lead.

Michael Franz, Team Leader, GET.invest: “Intersolar Europe and in particular the Off-Grid Power Forum is a great opportunity for programmes like GET.invest that look to mobilise renewable energy investments. Not only did the Forum give us the opportunity to support one of our donors – BMZ – and our long-standing Partner ARE, but also we were able to re-connect with the off-grid audience after our transition from RECP to GET.invest.”

With around 450 participants, the Off-Grid Power Conference, brought deep insights into the latest off-grid market trends, smart applications and technological power system solutions, including seven ARE Members who showcased their technological and digital off-grid products during the sessions on the following topics:

- **AMMP technologies**: How IoT enables operational excellence for off-grid systems at scale.
- **Ferntech GmbH**: Off-grid power systems 4.0: Energy production in the digital world.
- **GFM Fotovoltaica**: New generation of smart mini-grids.
- **SMA Sunbelt Energy GmbH**: How to measure the quality of a solar mini-grid.
- **Solar23**: New Energy Roadmap - DESCO’s projects with a strong social and economic impact.
- **Tesvolt**: Reduction of standby losses on module level - advantages and disadvantages for off-grid.

David Wedepohl, Managing Director International Affairs, BSW: “Togethe, we were able to position the Off-Grid Power Conference 2019 as the go to off-grid highlight of the Smarter E fair. In its fifth edition, the conference was a great opportunity for manufacturers, system integrators and project developers to meet potential partners, international business delegations, policy makers and investors. During an intensive two days it presented a unique marketing opportunity for companies active in the field.”
Florian Wessendorf, Managing Director, Solar Promotion GmbH: “Renewable Energy is winning the race. This applies for solar energy in particular. Besides solar power plants and grid connected C&I installations off-grid solutions play an important role. This why we are teaming up with ARE, BMZ and BSW for the Off-Grid Power Forum at Intersolar Europe. A fruitful cooperation that pushes the sector to the next level.”

With the pace of renewable off-grid solutions picking up worldwide, ARE will implement the next of its series of off-grid workshops at:

- Intersolar India 3rd ARE Micro-Grid Workshop (Bangalore, 27 Nov 2019)

Marcus Wiemann, Executive Director, ARE: “We are excited to be working with Intersolar on the off-grid workshop series. The Off-Grid Power Forum allows us to mobilise essential private and public actors towards the enhancement of sustainable socio-economic development and energy access at local and regional level. We are currently working closely with local Partners for the next workshop at Intersolar India which will focus on getting communities through to the last mile to achieve clean energy access on the continent.”

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Note to the editor

The presentations from the Off-Grid Power Forum will soon be made available on the BSW website.

The Alliance for Rural Electrification (ARE) is an international business association that promotes a sustainable decentralised renewable energy industry for the 21st century, activating markets for affordable energy services, and creating local jobs and inclusive economies. We enable improved energy access through business development support for more than 130 Members along the whole value chain for off-grid technologies.

With about 800 Member companies, Bundesverband Solarwirtschaft e.V. (German Solar Association) is the interest group of the German solar energy industry. Forming a strong community of companies, BSW-Solar acts as an informant and intermediary between business and the political and public sectors. It represents the common commercial interests of businesses within the solar energy value chain.

Solar Promotion GmbH and its subsidiary Solar Promotion International GmbH organise global exhibitions and conferences in the fields of renewable energies and energy efficiency. The portfolio includes events for the areas of photovoltaics, PV production technologies, energy storage, smart renewable energy, solar thermal technologies, solar architecture, energy efficient buildings and the use of biomass in power generation. This includes the exhibitions Intersolar Europe, Intersolar North America, Intersolar South America, Intersolar Middle East, Intersolar India, ees Europe, ees North America, Interpellels, Gebäude.Energie.Technik (GETEC) and the congresses Intersolar Europe Conference, Intersolar North America Conference, Intersolar South America Conference, Intersolar India Conference, Intersolar Middle East Conference, ees Europe Conference, ees North America Conference, effizienz.forum and Pellets Industry Forum, among others.