

MARKETING - OFFER

# Off-Grid Power Forum

## CONFERENCE & EXHIBITION

at **INTERSOLAR EUROPE 2018**  
Munich, 20-22 June 2018

Present your projects and technology solutions to public and private sector players!

Partnering with the German Federal Ministry of Economic Cooperation and Development (BMZ) and the German Solar Association (BSW), this year's Off-Grid Power Forum: Conference & Exhibition is an opportunity for companies and project developers to attract and to raise interest from high-ranking delegations, project partners, policy makers, investors and international press members.

The Off-Grid Power Forum: Conference & Exhibition is the focal point to learn about the latest trends on future markets, technological solutions and smart applications. ARE is the exclusive partner for the Off-Grid Power Exhibition at Intersolar Europe.

**The Forum: Conference & Exhibition will take place in three locations: Halls B2, B3 and Conference Room B11.**

<p><b>B2.309</b></p>  <p>Federal Ministry for Economic Cooperation and Development</p>		 <p>Alliance for Rural Electrification Shining a Light for Progress</p>
<p><b>B3.171</b> Organised by</p>  	<p>Off-Grid Power Exhibition - Confirmed bookings</p>   <p>RECP Africa-EU Renewable Energy Cooperation Programme</p>	

### Off-Grid Power Forum: Conference & Exhibition Overview

Wednesday, 20 June 2018	Thursday, 21 June 2018	Friday, 22 June 2018
Intersolar TRADE FAIR & OFF-GRID POWER EXHIBITION		
OFF-GRID POWER CONFERENCE		
OFF-GRID RECEPTION		

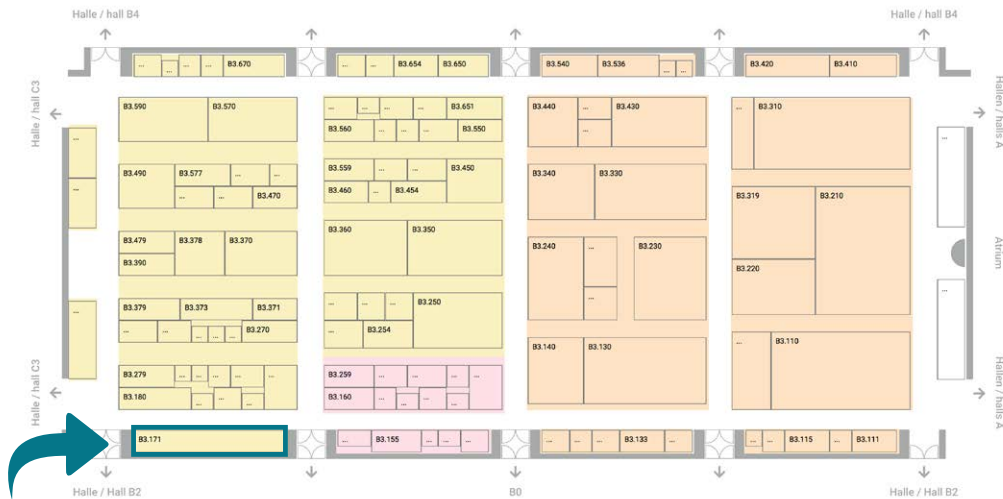
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**OPTION 1: Off-Grid Exhibitor**

ARE is offering up to eight exhibition stands for companies at the Off-Grid Power Exhibition in **B3.171** (in close proximity to other off-grid exhibitors). This year's exhibition is organised in close collaboration with BSW and with the support of the Africa-EU Renewable Energy Cooperation Programme (RECP).



 **Exhibit at the Off-Grid Power Exhibition**

Exhibiting companies can showcase their products and technologies on high-quality board walls.

**4,000 EUR** (+19% VAT) – limited to max eight companies  
 Discount for ARE & BSW Members:  
**3,800 EUR** (+19% VAT)

**Deadline to book: 11 May 2018**

**Advantages:**

- One-stop shop: Get the “ARE Full Service” including stand construction, marketing, presentation of materials and consulting services
- Make use of the ARE presence at the same booth to demonstrate your company’s activities
- Make use of the international network mobilised by ARE, Intersolar Europe and BSW-Solar
- Use of the general booth infrastructure for business talks exclusively for exhibitors
- Close proximity to other off-grid exhibitors
- Take advantage of a visit by an international official delegation to the booths
- Placement of your company logo in the programme booklet
- Placement of your company name on the ARE website as well as BSW-Solar’s Newsletter
- Participation in the network reception

**Stand includes:**

- Product presentation, project and company information on a high-quality board wall of ca. 2 m<sup>2</sup> in size (front and back of presentation wall)
- Display of products and company brochures
- Option of a company representative to be present at the booth for business talks
- Placement of your company within Intersolar Europe’s internet exhibitor registry
- Free entrance to the Intersolar trade fair (3-day ticket)



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**OPTION 2: Speaking slot**

 **Speaking slot at the Off-Grid Power Conference**

**500 EUR** (+ 19% VAT)

Discount for ARE & BSW Members:

**400 EUR** (+19% VAT)

**Deadline to book: 11 May 2018**

Complementing the Off-Grid Power Exhibition, the Off-Grid Power Conference will take place in parallel and showcase technological solutions and market development in the off-grid sector during a 2-day programme. Dedicated experts, international delegations and companies active in the field of off-grid solutions are invited to participate.

The Off-Grid Power Conference will take place in **Conference Room B11**.

**Advantages:**

- Presentation time of 15 minutes (+3 min Q&A) for a case study or technological solutions (with reference to your products and services)
- Placement of your company logo in the programme booklet
- Placement of your company name on the ARE website as well as in BSW-Solar's Newsletter
- Publication of the title of the presentation in the official online program of the Intersolar trade fair
- Publication of your presentation on the ARE and BSW-Solar websites
- Participation in the network reception



**PRELIMINARY PROGRAMME**

Wednesday, 20 June 2018		Thursday, 21 June 2018	
Time	Conference Room B11	Time	Conference Room B11
		10:30 - 12:00	Stand-Alone Systems & Storage Solutions
12:00 - 13:00	Opening Ceremony		
13:00 - 14:30	Off-Grid Hybrid PV	13:00 - 14:30	Cross-sectoral systems - Off-Grid Solutions for Industries, Telecommunications and Infrastructure
15:00 - 16:30	Systems for Islands, Mini- & Micro-Grids	15:00 - 16:30	Off-Grid for Agriculture - Water & Irrigation
18:00	Networking Reception		

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**BOOKING FORM**



**Return to:**

For the exhibition:

Ling Ng  
Alliance for Rural Electrification  
Email-Attachment to: [l.ng@ruralelec.org](mailto:l.ng@ruralelec.org)

For speaking slots:

Ahmad Sandid  
German Solar Association  
Email-Attachment to: [ez-scout@bsw-solar.de](mailto:ez-scout@bsw-solar.de)

**HEREWITH I AM BOOKING THE FOLLOWING OPTION(S):**

**OPTION 1: Off-grid Exhibitor**

**4,000 EUR** (+19% VAT)

**3,800 EUR** (+19% VAT) for ARE & BSW Members only

**OPTION 2: Speaking slot**

**500 EUR** (+19% VAT)

**400 EUR** (+19% VAT) for ARE & BSW Members only

**COMPANY DATA**

Company / Institution:

Street:

Postal Code / City:

Phone:

Website:

VAT No:

Billing Address:

(if different from above)

**COMPANY REPRESENTATIVE**

First / Last Name:

Position:

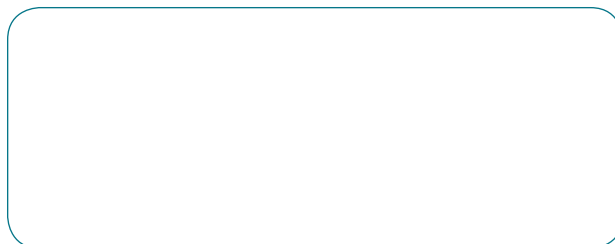
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Place

Date

Signature



Stamp

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