

Off-Grid Power Forum

CONFERENCE & EXHIBITION

THEsmarter
 | EUROPE 

inter solar

Munich
 15-17 May 2019





Present your projects and technology solutions to public and private sector players!

As the exclusive off-grid partner at Intersolar, the Alliance for Rural Electrification (ARE) is partnering with the German Federal Ministry of Economic Development and Cooperation (BMZ) and the German Solar Association (BSW) to organise the Off-Grid Power Forum: Conference & Exhibition.

The Forum is an opportunity for companies and project developers to attract and to raise interest from high-ranking delegations, project partners, policy makers, investors and international press members and learn about the latest off-grid trends on future markets, technological solutions and smart applications.

The Forum: Conference & Exhibition will take place in two locations: Hall B3.171 and Conference Room B11.

Hall B3.171
Organised by


Off-Grid Power Exhibition
Confirmed bookings

Conference Room B11
Organised by





Off-Grid Power Forum: Conference & Exhibition Overview

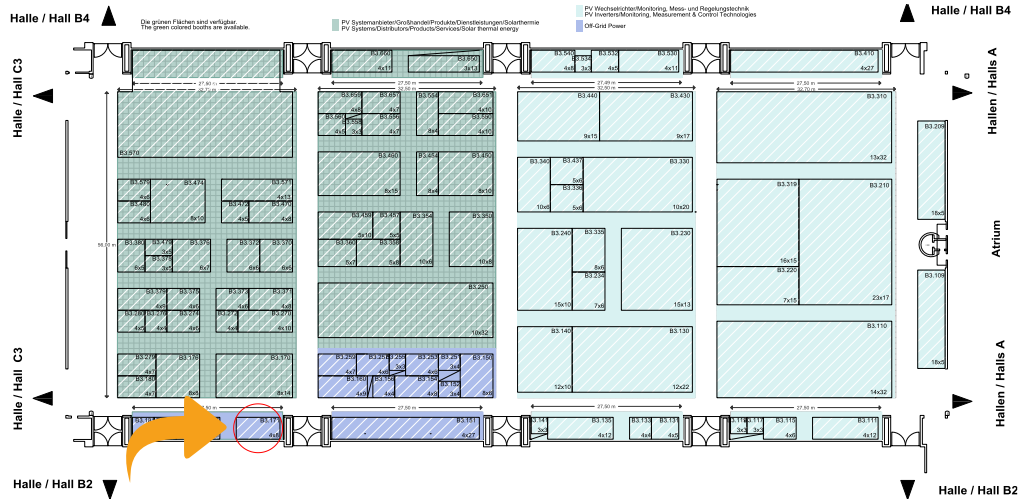
Wednesday, 15 May 2019	Thursday, 16 May 2019	Friday, 17 May 2019
 TRADE FAIR & OFF-GRID POWER EXHIBITION Hall B3.171		
OFF-GRID POWER CONFERENCE Conference Room B11		
BSW 40TH ANNIVERSARY CELEBRATION Hall B2.309	OFF-GRID LUNCH RECEPTION Conference Room B11	
		ARE RURAL ELECTRIFICATION TRAINING Location tbc

IN COOPERATION WITH



OPTION 1: Off-Grid Exhibitor

ARE is offering four exhibition stands for companies at the Off-Grid Power Exhibition in **B3.171** (in close proximity to other off-grid exhibitors). This year's exhibition is organised in close collaboration with BSW.



 **Exhibit at the Off-Grid Power Exhibition**

4,000 EUR (+19% VAT) – limited to max four companies

Discount for ARE & BSW Members:

3,800 EUR (+19% VAT)

Deadline to book: **12 April 2019**



Advantages:

- One-stop shop: Get the "ARE Full Service" including stand construction, marketing, presentation of materials and consulting services
- Make use of the ARE presence to demonstrate your company's activities
- Make use of the international network mobilised by ARE, Intersolar Europe and BSW-Solar
- Use of the general booth infrastructure for business talks
- Close proximity to other off-grid exhibitors
- Take advantage of a visit by an international official delegation to the booths
- Placement of your company logo in the programme booklet
- Placement of your company name on the ARE website as well as BSW-Solar's Newsletter
- Participation in the network reception

Stand includes:

- Product presentation, project and company information on a high-quality pylon of ca. 2 m² in size (front and back of presentation wall)
- Display of products and company brochures
- Option of a company representative to be present at the booth for business talks
- Placement of your company within Intersolar Europe's internet exhibitor registry
- Free entrance to the Intersolar trade fair (3-day ticket)

IN COOPERATION WITH



OPTION 2: Speaking slot



Speak at the Off-Grid Power Conference

500 EUR (+ 19% VAT)

Discount for ARE & BSW Members:

400 EUR (+ 19% VAT)

Deadline to book: [12 April 2019](#)



Complementing the Off-Grid Power Exhibition, the Off-Grid Power Conference will take place in parallel and showcase technological solutions and market development in the off-grid sector during a 2-day programme. Dedicated experts, international delegations and companies active in the field of off-grid solutions are invited to participate.

The Off-Grid Power Conference will take place in [Conference Room B11](#).

Advantages:

- Presentation time of 15 minutes (+3 min Q&A) for a case study or technological solutions (with reference to your products and services)
- Placement of your company logo in the programme booklet
- Placement of your company name on the ARE website as well as in BSW-Solar's Newsletter
- Publication of the title of the presentation in the official online programme of the Intersolar trade fair
- Publication of your presentation on the ARE and BSW-Solar websites
- Participation in the network reception

PRELIMINARY PROGRAMME

Wednesday, 15 May 2019		Thursday, 16 May 2019	
Time	Conference Room B11		
		10:30 - 12:00	Innovative Business & Financing Models for Off-Grid Solutions
12:00 - 12:30	Opening Ceremony	12:00 - 13:00	Off-Grid Lunch Reception
12:30 - 14:00	Off-Grid Hybrid, Mini- & Micro Grids	13:00 - 14:30	Digital solutions for off-grid electrification
14:30 - 16:00	Stand-Alone Systems & Storage Solutions		

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OPTION 3: Reception Sponsor



Sponsor the Off-Grid Lunch Reception

2,500 EUR (+ 19% VAT)

Deadline to book: [12 April 2019](#)

Be the sponsor of the sole Off-grid Lunch Reception. The lunch reception is the perfect opportunity to network with other off-grid players.

The reception will take place on Thursday, 16 May 2019 between 12.00 - 13.00 as part of the Off-grid Power Conference in Room B11, above Hall B1.



OPTION 4: ARE Rural Electrification Training



Upscaling clean energy access: financing and de-risking the mini-grid project pipeline for government officials

1,000 EUR (+ 19% VAT)

Deadline to book: [12 April 2019](#)

Objective: To address and to support SDG 7 on energy and to SEforALL objectives, ARE is organising a 1.5-day rural electrification/ mini-grid training for government officials.

16 May 2019 (10:00 – 12:00):

- Mini-Grid Market development overview: key drivers + industry trends + product & service innovations
- Added value of clean energy mini-grids for rural economic development
- Relevant mini-grid business models for productive use of renewable energies
- New technologies and innovations for mini-grids
- Case studies of new technologies used in mini-grids for rural electrification

16 May 2019 (13:00 – 18:00):

- Regulation models and understanding the regulatory gaps for mini-grids
- Lessons learnt on policy and regulations from countries where rural electrification already speeds up
- Analysis of policy framework conditions in two example countries plus advise on what changes are needed to upscale/to accelerate clean energy access
- Q&A / Reactions from participants and open discussion on contents and next steps

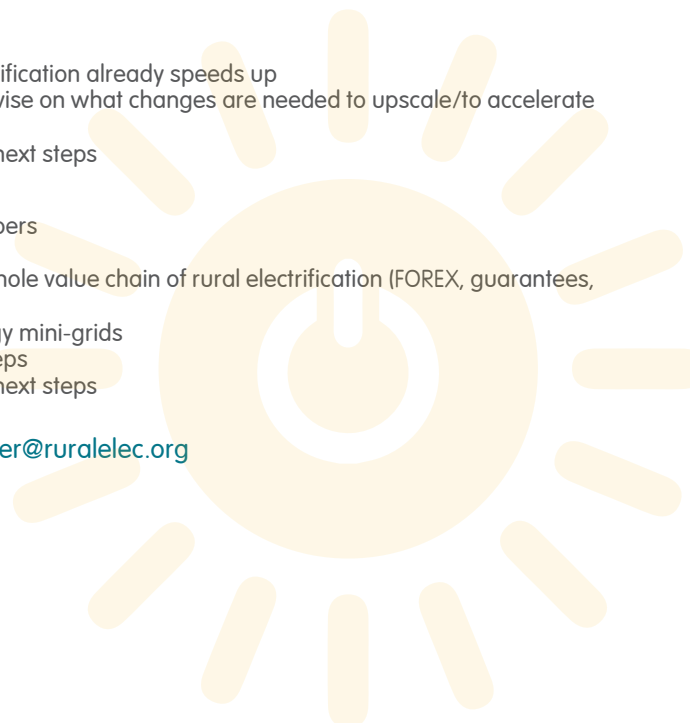
17 May 2019 (10:00 – 12:00):

- Overview of available funding and financing support for mini-grid developers
- Understanding financing gaps for mini-grids
- Way forward to improve the financing situation for mini-grids along the whole value chain of rural electrification (FOREX, guarantees, tariffs, etc.)
- Examples of successful country financing schemes to support clean energy mini-grids
- Reactions from participants and open discussion on contents and next steps
- Q&A / Reactions from participants and open discussion on contents and next steps

Contact: Jens Jaeger - Policy & Business Development Officer - j.jaeger@ruralelec.org

Venue to be confirmed.

IN COOPERATION WITH





BOOKING FORM

Deadline: 12 April 2019



Return to:

For the exhibition, sponsorship & training:

Ling Ng
Alliance for Rural Electrification
Email-Attachment to: l.ng@ruralelec.org

For speaking slots:

Ahmad Sandid
German Solar Association
Email-Attachment to: ez-scout@bsw-solar.de

HEREWITH I AM BOOKING THE FOLLOWING OPTION(S):

OPTION 1: Off-grid Exhibitor

4,000 EUR (+19% VAT)
3,800 EUR (+19% VAT) for ARE & BSW Members only

OPTION 2: Speaking slot

500 EUR (+19% VAT)
400 EUR (+19% VAT) for ARE & BSW Members only

OPTION 3: Reception Sponsor

2,500 EUR (+19% VAT)

OPTION 4: ARE Rural Electrification Training

1,000 EUR (+19% VAT)

COMPANY INFORMATION

Company / Institution:

Street:

Postal Code / City:

Phone:

Website:

VAT No:

Billing Address:
(if different from above)

COMPANY REPRESENTATIVE

First / Last Name:

Position:

Email / Phone:

Place, date, legally binding signature and company stamp:

Place

Date

Signature

Stamp

IN COOPERATION WITH

